

Polaris Management A/S

Malmøgade 3,1.
2100 København Ø

Registration no. 28 50 17 65
FT no. 23009

Annual report 2018

Approved at the Company's annual general meeting on *29 April 2019*

Chairman:


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Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Polaris Management A/S for the financial year 1 January – 31 December 2018.

The annual report has been prepared in accordance with the Danish Alternative Investment Fund Managers Act.

In our opinion, the financial statements give a true and fair view of the Company's financial position at 31 December 2018 and of the results of its operations for the financial year 1 January – 31 December 2018.

Further, in our opinion, the Management's review includes a fair review of the developments in the Company's activities and financial matters and describes the most significant risks and uncertainty factors that may affect the Company.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen, 29 January 2019
Executive Board:



Jan Johan Kühl

Board of Directors:



Erik G. Hansen
Chairman



Bertil Villard



Anne Holm Rannaleet

Independent auditor's report

To the shareholder of Polaris Management A/S

Opinion

We have audited the financial statements of Polaris Management A/S for the financial year 1 January – 31 December 2018, which comprise an income statement, statement of comprehensive income, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared under the Danish Alternative Investment Fund Managers Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2018 and of the results of the Company's operations for the financial year 1 January – 31 December 2018 in accordance with the Danish Alternative Investment Fund Managers Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Alternative Investment Fund Managers Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

Independent auditor's report

- ▶ Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are in-adequate, to modify our opinion. Our conclusion is based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Alternative Investment Fund Managers Act.

Based on our procedures, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Alternative Investment Fund Managers Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 29 January 2019
 ERNST & YOUNG
 Godkendt Revisionspartnerselskab
 CVR no. 30 70 02 28

Torben Bender
 State Authorised Public Accountant
 mne21332

Jens Thordahl Nøhr
 State Authorised Public Accountant
 mne32212

Management's review

Company details

Name	Polaris Management A/S
Address, zip code, city	Malmøgade 3 DK-2100 København Ø
Registration no.	28 50 17 65
FT no.	23009
Established	8 February 2005
Registered office	Copenhagen
Financial year	1 January – 31 December
Website	www.polarisequity.dk
E-mail	polaris@polarisequity.dk
Telephone	+45 35 26 35 74
Executive Board	Jan Johan Kühn
Board of Directors	Erik G. Hansen, Chairman Bertil Villard Anne Holm Rannaleet
Auditors	Ernst & Young Godkendt Revisionspartnerselskab Osvald Helmuhs Vej 4 P.O. Box 250 2000 Frederiksberg Denmark

Management's review

Operating review

Principal activities of the company

Polaris Management A/S is fund manager (advisor and administration company) for Polaris Private Equity and is licensed by The Danish Financial Supervisory Authority to operate as fund manager in accordance with the Danish Alternative Investment Fund Managers Act.

Furthermore, Polaris Management A/S is the parent company of Polaris Invest II ApS, which is one of the general partners of Polaris Private Equity II K/S.

Polaris Private Equity I was established in 1998 with a total capital commitment of DKK 1.1 billion (subsequently increased to a total of DKK 1.6 billion) and was fully realised with the last exit in 2008.

Funds under management include:

- ▶ Polaris Private Equity II, established 2006, capital commitment DKK 2.0 billion, realisation period
- ▶ Polaris Private Equity III*, established 2009, capital commitment DKK 2.7 billion, transitioned into its realisation period at the end of 2014
- ▶ Polaris Private Equity IV*, final closing 30 June 2016 reaching a capital commitment of DKK 3.3 billion, investment period started during 2015.

** Funds subject to the Danish Alternative Investment Fund Managers Act.*

Polaris Private Equity invests in well-established companies with a strong market position and sound earnings. Usually, the companies are based in the Nordic countries, primarily Denmark and Sweden, and have a potential for profitable growth. Through capital and active ownership, Polaris contributes to this profitable growth. Polaris aims to achieve controlling shareholdings, alone or together with other investors, including the Management and Board of the company and the company's former owners.

The investors of Polaris Private Equity include a number of Danish and international investors.

Further information about Polaris is available at our website, www.polarisequity.dk.

Performance in the financial year

In 2018, as fund manager for Polaris Private Equity, Polaris Management A/S participated in successful execution of both divestments and new investments and contributed further to the continued development of the portfolio companies in Polaris Private Equity II, III and IV.

Development in financial matters

In 2018, Polaris Management A/S realised a profit of DKK 13,545 thousand (2017: profit of DKK 14,400 thousand), which is above Management's expectations.

At 31 December 2018, equity amounted to DKK 57,848 thousand (31 December 2017: DKK 59,303 thousand) of total assets of DKK 75,680 thousand (31 December 2017: DKK 79,003 thousand), and the Company's equity ratio was 76% (2017: 75%). Proposed dividend for the year amounts to DKK 5,000 thousand (2017: DKK 15,000 thousand).

Outlook

For 2019, the Company expects to realise an operating profit somewhat lower than 2018 due to reduced management fee income from investment funds being realised.

Management's review

Operating review (continued)

Particular risks

Polaris Management A/S' management fee income from investment funds under management is calculated as a percentage of committed capital in the individual investment funds during the investment period and as a percentage of unrealised investments and any retained capital commitments during the realisation period. Accordingly, the income of the Company is dependent on the number, size and classification of investment funds under management as well as the Company's ability to attract investors from whom it may raise new investment funds from time to time as the current investment funds are being invested and realised.

Following the final closing of Polaris Private Equity IV at 30 June 2016, it is Management's assessment that the income of the Company has been secured for the coming years.

Financial risks, etc., are described in note 13 to the financial statements.

Management discusses and monitors the financial position of the Company and relevant risks as a whole on an ongoing basis, most recently at the Board of Directors' meeting held on 18 December 2018.

Management remuneration

Polaris Management A/S' remuneration policy aims at attracting, retaining, developing and rewarding employees who contribute to the profitable growth of the Company. The policy ensures that remuneration is credible, effective and fair, that the ratio of fixed and variable pay is adequate, proportional and balanced and that the overall remuneration is aligned with sound and efficient risk management principles and does not encourage excessive risk-taking.

Remuneration of Management during 2018 as well as details on the remuneration policy are disclosed in note 4 to the financial statements.

Gender equality policy

In order to increase the share of the underrepresented gender at all levels of management, Polaris Private Equity has set out a general gender equality policy for Polaris Management A/S and the portfolio companies.

The goal of this equality policy is to increase the share of the underrepresented gender in management positions in Polaris Management A/S and portfolio companies owned by Polaris Private Equity. In general, for the portfolio companies, women are the underrepresented gender. The equality policy aims to ensure targeted efforts to develop and recruit more female leaders for positions on the board of directors of the portfolio companies. The policy comprises executive board members, team managers and department managers. The policy aims to strengthen the supply chain of potential female board members by promoting equality of opportunity between men and women in order to focus on and improve their qualifications and managerial experience.

Polaris has signed the recommendations of the Danish Ministry of Gender Equality for more women on corporate boards ("Operation Kædereaktion"), which means that the signatories are committed to work actively to increase the share of female leaders and female candidates for board positions.

Intellectual capital

Polaris Management A/S employed 26 people at 31 December 2018 (2017: 25 people).

The Company is dependent on its ability to continually attract and retain key investment professionals to service investment funds under management and to comply with existing agreements as well as to attract investors from whom it may raise capital for new investment funds from time to time.

As described above, it is the Company's policy to maintain a competitive remuneration policy, and to develop and reward the employees who contribute to the profitable growth of Polaris Management A/S, while maintaining and promoting sound and effective risk management and avoid excessive risk-taking.

Management's review

Operating review (continued)

Events after the balance sheet date

No events have occurred after the balance sheet date that may materially affect the assessment of the annual report.

Other management assignments of the Board of Directors and Executive Board

Other management assignments of the Board of Directors and Executive Board are listed in the back of the Annual report, pages 21-22.

Financial statements for the period 1 January – 31 December

Income statement and statement of comprehensive income

Income statement

Note	DKK'000	2018	2017
2	Fee and commission income	73,641	76,998
3	Other external administrative expenses	-13,497	-11,277
4	Staff costs	-41,997	-46,662
	Total staff costs and administrative expenses	-55,494	-57,939
5	Depreciation of property, plant and equipment and amortisation of intangible assets	-555	-335
	Profit before financial items	17,592	18,724
6	Share of profit in subsidiaries net of tax	21	43
7	Financial income	242	108
8	Financial expenses	-460	-375
	Profit before tax	17,395	18,500
9	Tax on profit for the year	-3,850	-4,100
	Profit for the year	13,545	14,400
	Proposed profit appropriation		
	Proposed dividends	5,000	15,000
	Reserve for net revaluation according to the equity method	21	43
	Retained earnings	8,524	-643
		13,545	14,400

Statement of comprehensive income

Profit for the year	13,545	14,400
Other comprehensive income	0	0
Total comprehensive income for the year	13,545	14,400

Financial statements for the period 1 January – 31 December

Balance sheet

Note	DKK'000	31/12 2018	31/12 2017
	ASSETS		
5	Property, plant and equipment		
	Fixtures and fittings, other plant and equipment	1,421	1,802
		<u>1,421</u>	<u>1,802</u>
	Receivables		
10	Receivables from investment funds under management and related entities	10,766	3,969
9	Deferred tax asset	166	168
	Other receivables	2,390	1,466
	Prepayments	3,784	3,271
		<u>17,106</u>	<u>8,874</u>
	Investments		
	Investments in portfolio companies under management	0	162
6	Equity investments in subsidiaries	1,138	1,117
		<u>1,138</u>	<u>1,279</u>
11	Cash at hand and in bank	<u>56,015</u>	<u>67,048</u>
	TOTAL ASSETS	<u>75,680</u>	<u>79,003</u>
	EQUITY AND LIABILITIES		
	Equity		
	Share capital	500	500
	Net revaluation reserve according to the equity method	1,013	992
	Retained earnings	51,335	42,811
	Proposed dividends	5,000	15,000
	Total equity	<u>57,848</u>	<u>59,303</u>
	Liabilities		
	Current liabilities		
	Current tax liabilities (joint taxation contribution payable)	709	442
12	Other payables	16,706	17,780
	Deferred income	417	1,478
	Total liabilities	<u>17,832</u>	<u>19,700</u>
	TOTAL EQUITY AND LIABILITIES	<u>75,680</u>	<u>79,003</u>
1	Accounting policies		
13	Financial risks		
14	Contingencies, etc.		
15	Related parties		
16	Financial highlights (5-year overview)		

Financial statements for the period 1 January – 31 December

Statement of changes in equity

DKK'000	Share capital	Net revaluation reserve according to the equity method	Retained earnings	Proposed dividends	Total
Equity 1 January 2017	500	949	43,454	0	44,903
Transferred, cf. profit appropriation	0	43	-643	15,000	14,400
Other comprehensive income	0	0	0	0	0
Equity 1 January 2018	500	992	42,811	15,000	59,303
Dividend distribution	0	0	0	-15,000	-15,000
Transferred, cf. profit appropriation	0	21	8,524	5,000	13,545
Other comprehensive income	0	0	0	0	0
Equity 31 December 2018	500	1,013	51,335	5,000	57,848

The share capital consists of shares of DKK 1 each or multiples hereof.

The share capital has not been changed during the last 5 years.

Financial statements for the period 1 January – 31 December

Notes to the financial statements

1 Accounting policies

The annual report of Polaris Management A/S for 2018 has been prepared in accordance with the Danish Alternative Investment Fund Managers Act, the Executive Order on General Requirements for Annual Reports and Auditing of Alternative Investment Fund Managers as well as the Executive Order on Financial Reporting by Credit Institutions and Investment Companies, etc.

The accounting policies applied in the preparation of the annual report are consistent with those of last year.

Consolidated financial statements

Pursuant to section 137(1) of the Executive Order on Financial Reporting by Credit Institutions and Investment Companies, etc., consolidated financial statements have not been prepared. The parent company, PM II Holding ApS, Malmøgade 3, 2100 København Ø (registration no. 28 48 15 35), prepares consolidated financial statements in which Polaris Management A/S and its subsidiaries are included.

Foreign currency translation

Transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and at the date at which the receivable or payable arose is recognised in the income statement as financial income or financial expenses.

Income statement

Fee and commission income

Fee and commission income received includes management fee income, which is accrued over the earnings period and fees for advisory and transaction services, etc., provided. Prepaid management fee is recognised as deferred income.

Financial income and expenses

Financial income and expenses comprise interest income and expense, realised and unrealised exchange gains and losses on payables and transactions denominated in foreign currencies as well as surcharges and refunds under the on-account tax scheme, etc.

Tax on profit for the year

The Company is jointly taxed with the parent company, PM II Holding ApS, and other Danish group companies. Tax for the year comprises current tax for the year (joint taxation contributions) and changes in deferred tax. The tax expense relating to the profit/loss for the year is recognised in the income statement.

Surcharges, premiums and refunds in relation to the tax payment are included in financial income and expenses.

Balance sheet

Property, plant and equipment

Fixtures and fittings, other plant and equipment as well as leasehold improvements are measured at cost less accumulated depreciation.

Financial statements for the period 1 January – 31 December

Notes to the financial statements

1 Accounting policies (continued)

The basis of depreciation is cost less any estimated residual value at the end of the useful life.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use.

Depreciation is provided on a straight-line basis over the expected useful lives of the assets. The expected useful lives are as follows:

Fixtures and fittings, other plant and equipment	3-5 years
Leasehold improvements	5 years, however, the life may not exceed the term of the lease

Write-down of property, plant and equipment is made to the recoverable amount if this is lower than the carrying amount.

Gains or losses on the disposal of property, plant and equipment are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains or losses are recognised in the income statement as part of depreciation.

Receivables

Receivables are measured at nominal value less write-down for bad debt losses. Deposits are recognised at the nominal value of the amount deposited.

Prepayments

Prepayments comprise costs incurred concerning subsequent financial years.

Equity investments in subsidiaries

Investments in subsidiaries are measured using the equity method at the proportionate share of the subsidiaries' net asset values calculated in accordance with the Company's accounting policies.

Net revaluation of investments in subsidiaries is recognised in the reserve for net revaluation in equity under the equity method to the extent that the carrying amount exceeds cost. Dividends from subsidiaries which are expected to be adopted before the approval of the annual report of Polaris Management A/S are not included in the reserve for net revaluation.

Dividends

Proposed dividends are recognised as a liability at the date when they are adopted at the annual general meeting (declaration date). The expected dividend payment for the year is disclosed as a separate item under equity.

Corporation tax and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on the taxable income of prior years and for tax paid on account.

Payable and receivable joint taxation contributions are recognised in the balance sheet under balances with group companies.

Deferred tax is recognised using the current tax rate on all temporary differences between the carrying amount and the tax value of assets and liabilities. Deferred tax assets are recognised if they can in all probability be utilised.

Other liabilities

Other liabilities are measured at net realisable value.

Financial statements for the period 1 January – 31 December

Notes to the financial statements

1 Accounting policies (continued)

Deferred income

Deferred income consists of prepaid management fee.

DKK'000	2018	2017
2 Fee and commission income		
Fee and commission income received (management fee) by investment funds under management:		
Polaris Private Equity II K/S	1,060	2,217
Polaris Private Equity III K/S	15,111	17,311
Polaris Private Equity IV K/S	57,470	57,470
	73,641	76,998
 3 Other external administrative expenses		
Fees to depositary entities to the extent paid by the Company		
Other external expenses include fees to depositary entities related to investment funds under management in the amount of	318	324
 Fees paid to independent auditor appointed at the annual general meeting		
Fee regarding statutory audit	102	99
Other assurance services	0	0
Tax/VAT advisory services	38	29
Other non-audit services	331	284
Total fees	471	412
 4 Remuneration		
Wages and salaries	31,741	36,330
Pensions	3,611	3,402
Other social security costs	223	243
Other staff costs	6,422	6,687
Reported staff costs	41,997	46,662
 Average number of full-time employees	23	23
 Hereof:		
Female employees	4	4
Male employees	19	19

Financial statements for the period 1 January – 31 December

Notes to the financial statements

4 Remuneration (continued)

In 2017, Jorgen A. Engell resigned from the Board of Directors. The Board of Directors hereafter consists of 2 male members and 1 female member.

DKK'000	2018	2017
Management remuneration included in staff costs, total	6,540	7,449
<i>Executive Board (Jan Johan Küh):</i>		
Fixed salary (including pensions of DKK 523 thousand (2017: DKK 497 thousand))	4,552	4,346
Variable salary	863	1,957
Total salary expensed	5,415	6,303
<i>Board of Directors (4 members as listed below):</i>		
Fixed fee	1,125	1,146
Variable fee	0	0
Total fee expensed	1,125	1,146
<i>By individual Board of Director member:</i>		
Erik G. Hansen, Chairman	625	625
Bertil Villard	250	250
Anne Holm Rannaleet	250	250
Jorgen A. Engell	0	21

Remuneration expensed in 2018 to other significant risk takers than members of the Executive Board amounted to DKK 14,355 thousand (2017: DKK 16,894 thousand) in total for 6 (2017: 6) significant risk takers. The remuneration includes fixed salary expensed of DKK 12,350 thousand (2017: DKK 12,909 thousand) and variable salary expensed of DKK 2,005 thousand (2017: DKK 3,985 thousand).

Remuneration policy

Polaris Management A/S' remuneration policy aims at attracting, retaining, developing and rewarding employees who contribute to the profitable growth of the Company. The policy ensures that remuneration is credible, effective and fair, that the ratio of fixed and variable salary is adequate, proportional and balanced and that the overall remuneration is aligned with sound and efficient risk management principles and does not encourage excessive risk-taking. The policy has not been changed during the year.

Members of the Board of Directors are compensated individually and on a fixed remuneration basis only.

All other employees are compensated individually and primarily on a fixed salary basis, but may in addition hereto receive a component of cash based variable salary based on the remuneration policy. A bonus model applies for the investment team, which is designed to create coherence between the investor's long-term perspective and the performance of the individual employees. Employees in controlling functions do not participate in this model, but may receive variable salary based on individual performance, which is not linked in any way to the outcome of the actual controlling or business performance, but instead based on the achievement of the objectives of the risk management function.

Financial statements for the period 1 January – 31 December

Notes to the financial statements

5 Property, plant and equipment

DKK'000	Leasehold improve- ments	Fixtures and fittings, other plant and equip- ment	Total
Cost at 1 January 2018	2,995	3,465	6,460
Additions	45	128	173
Disposals	0	-195	-195
Cost at 31 December 2018	3,040	3,398	6,438
Depreciation and impairment losses at 1 January 2018	2,646	2,012	4,658
Depreciation	87	464	551
Depreciation, assets disposed	0	-192	-192
Depreciation and impairment losses at 31 December 2018	2,733	2,284	5,017
Carrying amount at 31 December 2018	307	1,114	1,421

Profit for the year on disposal of property, plant and equipment amounts to DKK -4 thousand (2017: DKK54 thousand).

DKK'000	2018	2017
6 Investments		
Cost at 1 January	125	125
Cost at 31 December	125	125
Value adjustment at 1 January	992	949
Profit/loss for the year	21	43
Value adjustment at 31 December	1,013	992
Carrying amount at 31 December	1,138	1,117

Key figures of subsidiaries:

Name and registered office	Ownership interest	Equity DKK'000	Profit for the year DKK'000
Polaris Invest II ApS, Copenhagen (one of the general partners of Polaris Private Equity II K/S)	100%	1,138	21

Financial statements for the period 1 January – 31 December

Notes to the financial statements

7	Financial income		
	DKK'000	2018	2017
	Other interest income, investment funds under management and related entities	114	84
	Other financial income	59	0
	Foreign exchange gains	69	24
		242	108
8	Financial expenses		
	Interest expenses, banks	273	239
	Other financial expenses	94	104
	Foreign exchange losses	93	32
		460	375
9	Tax on profit for the year		
	Calculated tax on the taxable income for the year (joint taxation contribution payable)	3,848	4,029
	Adjustment of deferred tax	2	71
		3,850	4,100
	Tax on the profit for the year is specified as follows:		
	22% tax on the profit for the year before tax	3,827	4,070
	The tax effect of:		
	Other non-deductible costs	38	39
	Other non-taxable income	-15	-9
		3,850	4,100
	Effective tax rate	22.1%	22.2%
	Deferred tax relates to:		
	Property, plant and equipment	166	168

Financial statements for the period 1 January – 31 December

Notes to the financial statements

10 Receivables from investment funds under management and related entities

Receivables primarily consist of receivables from the Polaris Private Equity investment funds under management and their related entities including portfolio companies. All management fees have been paid during the year.

DKK'000	2018	2017
11 Cash at hand and in bank		
Cash at hand	12	5
Cash deposits with banks, DKK	54,749	66,906
Cash deposits with banks, SEK	1,254	137
	<u>56,015</u>	<u>67,048</u>
12 Other payables		
Trade payables	562	566
Payroll related items payable, holiday allowance, etc.	12,641	13,930
VAT payable and payroll taxes	2,728	2,689
Other payables	775	595
	<u>16,706</u>	<u>17,780</u>

13 Financial risks, etc.

The Board of Directors has provided guidelines in respect of the types of risk that the Company may be exposed to. These guidelines include identification, management, controlling and reporting of risks. The guidelines are supported by a number of routines and business procedures. Moreover, Management has formulated policies relating to market risks, liquidity, credit risks, insurance risks and operational risks. Together with the policies, the guidelines and procedures constitute the Company's overall risk policy. The risk policy ensures that the Company's capital and capital ratio requirements always comply with statutory requirements and identified risks.

Management discusses and monitors the financial position of the Company and relevant risks as a whole on an ongoing basis, latest at the Board of Directors' meeting held on 18 December 2018.

The Company's liquidity must always be sufficient. Liquidity risk is generally considered insignificant due to excess liquidity and prepayment of management fee from investment funds under management.

Interest rate risk is considered minimal due to the current low interest rate environment and the Company's policy to place excess liquidity on short-term cash deposits with banks or short-term bonds.

The Company is not exposed to significant currency risks, as all management fee agreements are denominated in DKK and the cost base is also primarily settled in DKK.

Credit risk on cash deposits with banks are mitigated by only allowing deposits with SIFI Institutions. Credit risk related to receivables from investment funds under management and related entities is monitored on an ongoing basis and considered limited.

Financial statements for the period 1 January – 31 December

Notes to the financial statements

13 Financial risks, etc. (continued)

Operational risks

Polaris Management A/S' management fee income from investment funds under management is calculated as a percentage of committed capital in the individual investment funds during the investment period and as a percentage of unrealised investments and any retained capital commitments during the realisation period. The income of the Company is accordingly dependent on the number, size and classification of investment funds under management as well as the Company's ability to attract investors to raise new investment funds from time to time as the current investment funds are being invested and realised.

Following the final closing of Polaris Private Equity IV at 30 June 2016, it is Management's assessment that the income of the Company has been secured for the coming years.

14 Contingencies, etc.

The Company's rental liabilities total DKK 1,482 thousand (2017: DKK 687 thousand), which fall due for payment within one year.

Other operating lease obligations amount to DKK 34 thousand (2017: DKK 327 thousand), which fall due for payment within three years.

The Company is jointly taxed with the Danish subsidiaries and the parent company. As a wholly-owned subsidiary, the Company is unlimited and severally liable with the other companies in the joint taxation regarding payment of Danish corporation taxes and Danish withholding taxes on dividends, interests and royalties in the joint taxation.

15 Related party disclosures

The Company is a wholly-owned subsidiary of PM II Holding ApS, Malmøgade 3, DK-2100 København Ø (registration no. 28 48 15 35), which is owned by the partners of Polaris Management A/S.

The consolidated financial statements of PM II Holding ApS are available at the Company's address.

Related parties comprise the Company's and the parent company's shareholders, Board of Directors and Executive Board and subsidiaries. Related parties also comprise companies in which the persons mentioned hold significant interests.

Transactions with related parties

Remuneration of Management during the year is disclosed in note 4.

Transactions with subsidiaries are disclosed in note 6.

Joint taxation contribution payable to the parent company is disclosed in note 9.

The Company has paid dividend of DKK 15 million to the parent company during 2018 (2017: DKK 0 million).

Transactions with investment funds under management and related entities

Management fees received from investment funds under management are disclosed in note 2.

Receivables from investment funds under management and related entities are disclosed separately in the balance sheet and in note 10 and other interest income in note 7.

Financial statements for the period 1 January – 31 December

Notes to the financial statements

16 Financial highlights (5-year overview)

Ratios and key figures

DKKm	2018	2017	2016	2015	2014
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Key figures

Fee and commission income	74	77	90	96	54
Total staff costs and administrative expenses	-55	-58	-59	-55	-50
Profit before financial items	18	19	31	40	4
Profit for the year	14	14	24	32	3

Equity	58	59	45	51	39
Total assets	76	79	67	76	66

Ratios

Capital base in relation to minimum capital requirements	***3.73	***4.47	***3.62	1.36	1.41
Equity ratio	76%	75%	67%	67%	59%
Return on average equity before tax	30%	36%	65%	93%	11%
Return on average equity after tax	23%	28%	51%	72%	8%
Number of managed alternative investment funds	3	3	3	3	*3
Assets under management	**2,477	**2,825	**3,233	**2,919	**2,652

Average number of employees	23	23	23	21	20
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* Of which one only became operational at 1 January 2015.

** Of which DKK 2,244 million (2017: DKK 2,420 million) relates to funds, which are subject to the Danish Alternative Investment Fund Managers Act.

*** As from 2016, calculated as cash at hand and in bank / capital requirement (liquidity reserve).

Definition of ratios

The financial ratios have been prepared in accordance with the Danish Financial Supervisory Authority's definitions.

Other management assignments of the Board of Directors and Executive Board

Board of Directors

Erik G. Hansen, Chairman

Member of the Board of Directors:

Chairman

- ▶ TTIT A/S (and 2 subsidiaries)
- ▶ Sirius Holding ApS
- ▶ Polaris II Invest Fonden

Deputy Chairman

- ▶ Bagger Sørensen & Co A/S (and 5 subsidiaries)
- ▶ Okono A/S
- ▶ Lauritzen Fonden

Board members

- ▶ Bagger-Sørensen Fonden
- ▶ Bavarian Nordic A/S
- ▶ Ecco Sko A/S
- ▶ Farunggade 2 B Holding ApS (and 1 subsidiary)
- ▶ Lesanco ApS
- ▶ Wide Invest ApS
- ▶ MedCan Pharma A/S
- ▶ Saga Private Equity A/S

Member of the Executive Board:

- ▶ Hansens Advisers ApS
- ▶ Tresor Assets Advisers ApS
- ▶ Polaris Invest II ApS
- ▶ Rigas Invest ApS (and 1 subsidiary)
- ▶ Sirius Holding ApS
- ▶ BFB ApS
- ▶ Haslevej 3 ApS

Bertil Villard

Member of the Board of Directors:

Chairman

- ▶ Strax AB
- ▶ Landsort Care 2 AB
- ▶ Landsort Care 3 AB
- ▶ Landsort Care 4 AB
- ▶ Rabbalshede Kraft AB

Deputy board member

- ▶ Advokat CJMGB AB
- ▶ Tengroth & Co AB
- ▶ PPRD Nordic AB
- ▶ Alltid Oavesett AB

Board member

- ▶ Prior & Nielsson Fond – og Kapitalforvaltning Aktiebolag
- ▶ Bertil Villard Holding AB
- ▶ ECODC AB
- ▶ Azello AB
- ▶ Polaris II Invest Fond

Member of the Executive Board:

- ▶ Polaris Invest II ApS

Other management assignments of the Board of Directors and Executive Board

Board of Directors (continued)

Anne Holm Rannaleet

Member of the Board of Directors:

Chairman

- ▶ Kalexa Förvaltning AB
- ▶ Kalexa Advisory AB

Board member

- ▶ Unicus AS, Norway
- ▶ Unicus Group AS, Norway
- ▶ Unicus Sverige AB
- ▶ Insamlingsföreningen Kinondo Support, Sverige
- ▶ IK Aid and Relief Enterprise Ltd. UK
- ▶ Polaris II Invest Fonden

Member of the Executive Board:

- ▶ Polaris Invest II ApS

Executive Board

Jan Johan Kühl

Member of the Board of Directors:

Chairman

- ▶ DDM Holding 1 A/S (and 1 subsidiary)
- ▶ P-BS 2008 A/S
- ▶ Samba Feeder A/S

Board member

- ▶ Det Danske Madhus A/S
- ▶ Inter Primo A/S
- ▶ Part Unique ApS
- ▶ P-WT 2007 A/S (and 2 subsidiaries)
- ▶ Basa Holding A/S
- ▶ Brøndum Holding A/S (and 1 subsidiary)
- ▶ Holding af 29. juni 2015 A/S (and 4 subsidiaries)
- ▶ Triax Holding A/S (and 1 subsidiary)
- ▶ P-Menu 2018 A/S (and 3 subsidiaries)
- ▶ P-FSS 2018 A/S (and 1 subsidiary)
- ▶ P-ProData 2018 A/S

Member of the Executive Board:

- ▶ Holding af 29. juni 2015 A/S
- ▶ Holding af 5. september 2016 A/S
- ▶ P-WT 2007 A/S
- ▶ Business Synergy Group ApS